

Term Contract No. 365A

STATE OF NORTH CAROLINA, DEPARTMENT OF ADMINISTRATION		
DIVISION OF PURCHASE AND CONTRACT		
116 West Jones Street, Raleigh, NC 27603-8002		
Term Contract	365A	Floor Maintenance Machines
Effective Dates	October 1, 2011 through September 30, 2014 (Non-Renewable)	
Bid Number	201101037	
Administrator	Bahaa Jizi, CPPB	
Phone	(919) 807-4520	
Fax	(919) 807-4510	
E-Mail	Bahaa.Jizi@doa.nc.gov	
Last Updated	April 16, 2012	

1. General Information

This contract is intended to cover the State's normal requirements for "Floor Maintenance Machines" for the period from **October 1, 2011 through September 30, 2014**. Each category lists multiple vendors who in turn provide a variety of selections for end users. It is recommended that users evaluate and compare items and make the best selection to suit their specific needs.

2. Scope of Contract

The scope of this contract is limited to Floor Maintenance Machines including automatic scrubbers (electric, lead acid battery, and gel battery), burnishers (electric and propane), 3-Speed Air Dryers, small riding scrubbers and larger riding scrubbers. This contract is for use by all state agencies, departments, institutions, universities, community colleges, public schools units (except those exempted by statute), and certain non-state agencies.

NON-STATE AGENCIES ELIGIBLE TO PARTICIPATE IN THIS CONTRACT

In accordance with North Carolina General Statutes, certain non-state entities described below, may participate in this contract on a voluntary basis. Any of the non-state entities that choose to participate in this contract must abide by the terms and conditions that are set forth in this contract.

Nonprofit corporations operating charitable hospitals, local nonprofit community sheltered workshops or centers that meet standards established by the Division of Vocational Rehabilitation of the Department of Health and Human Services, private nonprofit agencies licensed or approved by the Department of Health and Human Services as child placing agencies, residential child-care facilities, private nonprofit rural, community, and migrant health centers designated by the Office of Rural Health and Resource Development, private higher education institutions, counties, cities, towns, governmental entities, volunteer fire departments, rescue squads, and other subdivisions of the State and public agencies thereof.

3. Taxes

Prices or Discounts shown herein do not include any North Carolina sales or use taxes.

4. Abnormal Quantities

Any agency requirement that exceeds \$50,000 must be forwarded to the Division of Purchase and Contract for processing. The Division, at its sole discretion, may process any such requirement in one of the following ways:

1. Purchase may be authorized at the current level of pricing with the current contract vendor(s)
2. Additional discounts from the current level of pricing may be negotiated with the current contract vendor(s)
3. A separate Invitation for Bids may be issued for the requirement

5. Minimum Orders

The minimum order, qualifying for prepaid transportation, is **\$150.00** for any single order. Users are not required to use this contract for orders less than the minimum order; however, the user may elect to use this contract for orders less than the minimum order, if the contractor elects to accept such order. In such cases, the order will be shipped prepaid, with transportation charges added to the invoice as a separate item.

6. Delivery

10-15 Days ARO

In the event the delivery is not received within the contract delivery period, the contractor may be held in default in accordance with paragraph 1, DEFAULT AND PERFORMANCE BOND in the North Carolina General Contract Terms and Conditions, and the state may procure the articles or services from other sources and hold the contractor responsible for excess cost occasioned thereby.

7. Transportation Charges

All goods shall be delivered FOB DESTINATION for all orders equal to, or greater, than the **minimum order**, when shipped to a single destination. Orders for less than the **minimum order** will be shipped prepaid, with transportation charges added to the invoice as a separate item. Transportation charges levied by the contractor for orders equal to, or greater than the **minimum order**, when shipped to a single destination, may be cause for removal of the contractor from the contract. In instances where the contractor makes partial shipments of an order to one destination that is equal to, or greater than, the **minimum order**, all shipments of the order shall be sent FOB DESTINATION with NO additional transportation charges.

8. Item Pricing Information

8.A. Automatic Scrubber, Electric

Vendor	Mfg./Model	Catalog # and Date	Pages	Discount
Brame Specialty	Viper FANG-18C	8/8/11	Page 1	30%
Minuteman International	Minuteman Models E17115 P12 P14	Minuteman International February1, 2010	Pages 1, 2, 3	35%
Karcher/Windsor Castle Rock Industries	Kracher North America Saber Blade 16	Blue Book Windsor	2011 Price List	31.29%
Brittany Supply	NSS All Models	2/7/2011		24%
Nilfisk-Advance	Nilfisk-Advance (Micromatic 14E, M17E)	L1513A 7/1/2011		29%
Tennant Sales	Tennant Nobles SS15 #9004200-H Tenant T1 #9004191-H	9008478 & 9008473 5/15/2011		29%
Anderson Sanitary Maintenance Products	Clarke Vantage 17 Electric	70904H 7/1/2011		25%
Power Boss	Minuteman M12110 Port A Scrub 12 M14110 Port A Scrub 14 E17115 17" Electric Walk- behind	Minuteman International 5/1/2011		35%
Seven Oaks	Viper Fang 18C	Price List 4/1/2011		40%
Unisource	Tornado Model BR400	Price List 2011 Volume #1 Edition #1		25%

8.B. Automatic Scrubber, Lead Acid Battery

Vendor	Mfg./Model	Catalog # and Date	Pages	Discount
Power Boss	Minuteman E17BDQP E17TDQP H20BDQP H20TDQP	Minuteman International 5/1/2011		35%
Unisource	Tornado Model EZ-20	Price List 2011 Volume #1 Edition #1		25%
Brame Specialty	Viper All Products	8/8/11	Pages 2, 3, 4	35%
Minuteman International	Minuteman Models E17BDQP E17TD E20BDQP E17TDDQP E20BDQP E20DTDQP	Minuteman International 2011	Pages 3, 4, & 5	35%
Brittany Supply	NSS All Models	2/7/2011		25%
Nilfisk-Advance	Nilfisk-Advance Warrior All Models	L1513A 7/1/2011		29%
Tennant Sales	Tennant Nobles SS3, SS5 Speed Scrubs Tennant T3 T5 Series	9008478 & 9008473 5/15/2011		29%
Seven Oaks Supply Co.	Viper North America All Models	4/1/2011		43%
Karcher/Windsor Castle Rock Industries	Kracher North America Windsor Saber Compact 20	Blue Book Windsor	2011 Price List	31.29%
Anderson Sanitary Maintenance Products	Clarke Focus II Focus II S20, L20, Disc 26, Disc 28	70904H 7/1/2011		25%

8.C. Automatic Scrubber, Gel Battery

Vendor	Mfg./Model	Catalog # and Date	Price List Number and Date	Discount
Power Boss	Minuteman E17DQPG E17DQPG E20DQPG E20TDQPG E20CTDQPG H20BDQPG H20DTDQPG E24QPG E26QPG H26QPG E28QPG E30QPG E33QPG	Minuteman International 5/1/2011		35%
Unisource	Tornado Model EZ-24	Price List 2011 Volume #1 Edition #1		25%
Minuteman International	Minuteman, E17TDQPG E33QPG E17QPG E20DQPG E24QPG E26QDPG E30DQPG	Minuteman International February1, 2010	2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13	35%
Karcher/Windsor Castle Rock Industries	Kracher North America Windsor Saber Cuter 26	Blue Book Windsor	2011 Price List	31.29%
Nilfisk-Advance	Nilfisk-Advance All Models	L1513A 7/1/2011		29%
Tennant Sales	Tennant Nobles SS3 Speed Scrubs Tenant T3	9008478 & 9008473 5/15/2011		29%
Brame Specialty	Viper All Products	8/8/11	Pages 2, 3, 4	30%
Brittany Supply	NSS All Models	2/7/2011		25%

8.D. High Speed Burnishers, Electric

Vendor	Mfg./Model	Catalog # and Date	Price List Number and Date	Discount
Power Boss	Minuteman M20130-00 M24000-04	Minuteman International 5/1/2011		40%
Unisource	Tornado Model P series Glazer	Price List 2011 Volume #1 Edition #1		38%
Minuteman International	Minuteman M20130-00 M24000-04	Minuteman International February1, 2010	Page 44, 45	40%
Karcher/Windsor Castle Rock Industries	Kracher North America Windsor Saber Lightning 2000	Blue Book Windsor	2011 Price List	39.5%
Brittany Supply	NSS All Models	2/7/2011		24%
Nilfisk-Advance	Nilfisk-Advance Advolution All Models	L1513A 7/1/2011		40%
Tennant Sales	Tennant Nobles BR-2000-DC BR-1600-NDC	9008478 & 9008473 5/15/2011		35%
Seven Oaks Supply Co.	Viper North America All Models DR1500DC VN1500	4/1/2011		47%
Anderson Sanitary Maintenance Products	Clarke Ultra Speed 1500, 1500Dc, 2000DC	70904H 7/1/2011		38%
Anderson Sanitary Maintenance Products	Mastercraft MBS1500EFC CB MBS2000EF	V.2 2011 Price List		35%
Brame Specialty	Viper All Products	8/8/11	Page 5	35%

8.E. High Speed Burnishers, Propane

Vendor	Mfg./Model	Catalog # and Date	Price List Number and Date	Discount
Power Boss	Minuteman M220028K17A	Minuteman International 5/1/2011		40%
Unisource	Tornado Model Hond Kawaski	Price List 2011 Volume #1 Edition #1		25%
Minuteman International	Minuteman M220028K17A	Minuteman International February1, 2010	Page 44	30%
Karcher/Windsor Castle Rock Industries	Kracher North America Windsor Saber Lightning 24" Propane	Blue Book Windsor	2011 Price List	31.29%
Brittany Supply	NSS All Model	2/7/2011		24%
Nilfisk-Advance	Nilfisk-Advance PBU All Models	L1513A 7/1/2011		34%
Anderson Sanitary Maintenance Products	Clarke PBU27KB PBU2113E Propane Stripper	70904H 7/1/2011		25%
Brittany Supply	NSS All Models	2/7/2011		24%

8.F. 3 Speed Air Dryer, Electric

Vendor	Mfg./Model	Catalog # and Date	Price List Number and Date	Discount
Power Boss	Minuteman C42000-01	Minuteman International 5/1/2011		40%
Unisource	Tornado Windshear Cat. #98772	Price List 2011 Volume #1 Edition #1		25%
Minuteman International	Minuteman C42000-01	Minuteman International February1, 2010	Page 39	50%
Karcher/Windsor Castle Rock Industries	Kracher North America Windsor AM3	Blue Book Windsor	2011 Price List	34%
Brittany Supply	NSS All Models	2/7/2011		24%
Nilfisk-Advance	Nilfisk-Advance Hydro Dry	L1513A 7/1/2011		34%
Tennant Sales	Tennant Nobles Blower #614277	9008478 & 9008473 5/15/2011		35%
Seven Oaks Supply Co.	Viper North America All Models WT35PD	4/1/2011		45%
Anderson Sanitary Maintenance Products	Mastercraft XA300	V.2 2011 Price List		25%
Brame Specialty	Viper WT3SPD	8/8/11	Page 5	30%

8.G. Small Riding Scrubbers, Battery

Vendor	Mfg./Model	Catalog # and Date	Price List Number and Date	Discount
Unisource	Tornado BR 26/27 BR 28/27	Price List 2011 Volume #1 Edition #1		15%
Minuteman International	Minuteman ER26DQP ER26DQPG ER26CQP ER26CQPG	Minuteman International February1, 2010	Page 17, 18	30%
Karcher/Windsor Castle Rock Industries	Kracher North America Windsor Scrub 20	Blue Book Windsor	2011 Price List	31.29%
Brittany Supply	NSS All Model	2/7/2011		22%
Nilfisk-Advance	Nilfisk-Advance Avenger SC-3000 All Models	L1513A 7/1/2011		29%
Tennant Sales	Tennant Nobles Speed Scrubs Rider T7-7100 Units	9008478 & 9008473 5/15/2011		30%
Brame Specialty	Tennant/Nobles 9000875	8/8/11	Page 6	25%
Anderson Sanitary Maintenance Products	Clarke Focus Rider Disc 28	70904H 7/1/2011		25%

8.H. Larger Riding Scrubbers, Battery

Vendor	Mfg./Model	Catalog # and Date	Price List Number and Date	Discount
Unisource	Tornado Model BR 33/30 BD 33/30	Price List 2011 Volume #1 Edition #1		15%
Minuteman International	Minuteman ER30DQP ER32CQP ER32DQP ER32CPLUS ER32DPLUS	Minuteman International February1, 2010	Page 19, 20 21, 22	30%
Karcher/Windsor Castle Rock Industries	Kracher North America Windsor Scrub 24	Blue Book Windsor	2011 Price List	28.12%
Brittany Supply	NSS All Models	2/7/2011		22%
Nilfisk-Advance	Nilfisk-Advance Avenger All Models	L1513A 7/1/2011		29%
Tennant Sales	Tennant 7300 & T16 No Nobles Units	9008478 & 9008473 5/15/2011		5%
Brame Specialty	Tennant/Nobles 9000877	8/8/11	Page 6	25%

8.I. Standard Low Speed Electric Floor Machines for Scrubbing, Buffing, and Stripping

Vendor	Mfg.	Catalog # and Date	Price List Number and Date	Discount
Power Boss	Minuteman FR17115 FR20115 FR20115-25	Minuteman International 5/1/2011		40%
Minuteman International	Minuteman FR17115 FR20115 FR20115-25	Minuteman International February1, 2010	Page 43	40%
Unisource	Tornado Model P series	Price List 2011 Volume #1 Edition #1		38%
Brittany Supply	NSS All Models	2/7/2011		22%
Nilfisk-Advance	Nilfisk-Advance Pacesetter	L1513A 7/1/2011		40%
Tennant Sales	Tennant Nobles FM Series	9008478 & 9008473 5/15/2011		35%
Seven Oaks Supply Co.	Viper North America #1715, 2015, 20DS	4/1/2011		45%
Anderson Sanitary Maintenance Products	Clarke CFP170 CFP200 CFP1700 CFP2000 CFP1700DS CFP200D0DS	70904H 7/1/2011		35%
Anderson Sanitary Maintenance Products	Mastercraft MD15D MD20D MD20E MD24E MTS17E MTS20E	V.2 2011 Price List		35%

8.J. Hot water Extraction Carpet Cleaning Equipment

Vendor	Mfg.	Catalog # and Date	Price List Number and Date	Discount
Power Boss	Minuteman MCX12115PLUS C46200-00 C46200-01 C46500-00 C45014-01 C45514-01 X17115 C8420-115	Minuteman International 5/1/2011		40%
Minuteman International	Minuteman C46200-00 C45014-01 X17115 C8420-115 XR28QP MCX12115 MCX12115PLUS	Minuteman International February1, 2010	Page 36, 37, 38, 39	35%
Unisource	Tornado Model Marathon Extractors	Price List 2011 Volume #1 Edition #1		25%
Brittany Supply	NSS All Models	2/7/2011		24%
Nilfisk-Advance	Nilfisk-Advance Aqua Clean	L1513A 7/1/2011		34%
Tennant Sales	Tennant Nobles EX-CAN-15-HPH	9008478 & 9008473 5/15/2011		35%
Anderson Sanitary Maintenance Products	Clarke Bext 100 Bext 100H Bext 150 Bext 150H Cleantrax 16 & 18	70904H 7/1/2011		28%

8.K. Burnisher, Battery-Powered, High Speed

Vendor	Mfg.	Catalog # and Date	Price List Number and Date	Discount
Power Boss	Minuteman M26036QP M26036TDQP	Minuteman International 5/1/2011		35%
Minuteman International	Minuteman M26036QP M26036CE M26036TDQP	Minuteman International February1, 2010	Page 45	35%
Unisource	Tornado Battery Glazer	Price List 2011 Volume #1 Edition #1		20%
Brittany Supply	NSS All Models	2/7/2011		24%
Nilfisk-Advance	Nilfisk-Advance Advolution 20B	L1513A 7/1/2011		29%
Tennant Sales	Tennant Nobles Speed Gleam Speed Gleam Plus Tennant #2550, 2510 Series	9008478 & 9008473 5/15/2011		30%
Anderson Sanitary Maintenance Products	Clarke Fusion 20 Fusion 20T	70904H 7/1/2011		25%

9. Catalogs, Price Lists and Descriptive Literature

The successful contractor must furnish descriptive literature to any agency within seven (7) consecutive days after request of the agency. Failure to comply with these requirements may subject the contractor to removal from the contract.

10. Contractors

All known minority, women and disabled owned businesses, as well as disabled business enterprises and nonprofit work centers for the blind and severely disabled, including dealers, will be identified with "Minority owned" "Woman owned", "Disabled Owned", "DBE" or "BSD" as appropriate after the vendor number. This is being done in an effort to recognize these businesses and to encourage and promote their use to the greatest extent permitted by law.

When more than one supplier is listed for a particular item, selection should be made, whenever possible, from any of the groups identified above, consistent with agency needs and price considerations.

Contractor Name/ Federal ID	Address	Contact	Phone/Fax
Nilfisk Advance, Inc.	14600 21 st . Ave. North Plymouth, MN 55447	Steven Kelly Steven.kelly@nilfisk-advance.com	888-742-8470 763-745-3762 763-745-3822 (Fax)
Brittany Supply, Inc.	P.O. Box 1689 1301 Sandhill Road Candler, NC 28715	Keith Freeman Bsi239@aol.com	800-659-1618 828-665-7991 (Fax)
Karcher/Windsor Castle Rock Industries 043511643	1351 W. Stanford Ave. Englewood, CO 80110	Ben Burrows ben.burrows@windsorind.com	800-444-7654 410-330-7899 303-874-8927 303-865-2708 (Fax)
Unisource	7016 A.C. Skinner Parkway, Jacksonville, FL 32256	Carol Kelsay CAROL.Kelsay@unisourceworldwide.com	904-588-7314 800-224-8799 (Fax)
Minuteman International, Inc.	111 S. Rohlwing Road Addison, IL 69191	Russ Seybold Seybold.r@minutemanintl.com	800-323-9420 630-627-6900 630-627-1130 (Fax)
Seven Oaks Supply Co.	120 East 3 rd Street Oakboro, NC 28129	Mathew Whitley mwhitley@sevenoaksupply.com	800-230-7460 704-485-4117 704-485-8117
Anderson Sanitary Maintenance Products	418 W. Peace Street Raleigh, NC 27603	Mike O'Neill, Sales Manager mo@andersonsanitary.com	800-632-8805 919-821-4000 919-821-7865
Power Boss	175 Anderson Street Aberdeen, NC 28315	Greg Thompson, Sales Manager Thompson.g@minutemanintl.com	800-982-7141 910-261-2391 910-944-7409 (Fax)
Brame Specialty	2021 S. Briggs Ave. Durham, NC 27703	Bart Cash, Director of Operations Bart.cash@bramespecialty.com	800-672-0011 919-598-1500 919-281-1327 (Fax)
Tennant Sales/Bluestar Cleaning Equipment Co.	701 N/ Lilac Drive Minneapolis, MN 55422	Pepper White, Contract Admin. machine@tenantco.com	800-553-8033 763-513-2116 (Fax)

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NOTE: Any model available from Nilfisk-Advance may be ordered directly from any of the following NC authorized dealers.			
Saffelle, Inc.	P. O. Box 1499 Hillsborough, NC 27278	Kim Brewczak kim@saffelle.com	800-672-4525 919-245-0153 919-245-0306 Fax
Croaker Inc.	1620 Wright Street Wilmington, NC 28401	William Bostic wbostic@croakeronline.com	910-251-8051 910-251-8052

NOTE: Any model available from Tennant may be ordered directly from any of the following NC authorized dealers.			
Covington Specialty Co.	819 Baker Road High Point, NC 27263	Bob Covington Bob.covington@northstate.net	336-861-6744 336-861-6378 (Fax)
Brame Specialty	2021 S. Briggs Ave. Durham, NC 27703	Bart Cash, Director of Operations Bart.cash@bramespecialty.com	800-672-0011 919-598-1500 919-281-1327 (Fax)
Brittany Supply, Inc.	P.O. Box 1689 1301 Sandhill Road Candler, NC 28715	Keith Freeman Bsi239@aol.com	800-659-1618 828-665-7991 (Fax)
Kel-San, Inc.	2233 Interstate North Drive, Suite E Charlotte, NC 28206	Andy Smith Asmith@kelsan.biz	704-319-9027 704-807-3271 (Fax)
Xpedx	1021 Morrisville Pkwy Morrisville, NC 27560	Matt Lindley Matt.lindley@xpdex.com	919-463-1205 919-467-0311 (Fax)
Xpedx	3900 Spring Garden Street Greensboro, NC 27407	Art Chucales Art.chucales@xpdex.com	336-834-2821 336-855-3862 (Fax)
AmSam	7010 Reames Road Charlotte, NC 28216	John Marino, Sales Manager John.marino@amsam.com	704-650-3235 704-875-0726 (Fax)
Pro San, Inc.	2106 E. Pettigrew St. Durham, NC 27703	Richard O'Brian, Sales mike@prosanonline.com	800-527-2715 919-598-1637 (Fax)

NOTE: Any Minuteman International products should be ordered directly from the following NC authorized dealers.			
Kel-San, Inc.	2233 Interstate North Drive, Suite E Charlotte, NC 28206	Andy Smith Asmith@kelsan.biz	704-319-9027 704-807-3271 (Fax)
Brittany Supply, Inc.	P.O. Box 1689 1301 Sandhill Road Candler, NC 28715	Keith Freeman Bsi239@aol.com	800-659-1618 828-665-7991 (Fax)
Premier Supply Inc.	901 C. Norwalk Street Greensboro, NC 27409	John Labban premiersupply@northstate.net	336-885-5898 336-676-5235 (Fax)
Chem Source Direct	5953 Woodfield Drive Kernersville, NC 27284	Justin Lang Justin@chemsourcedirect.com	336-813-5423 336-983-6508
JMG Technical Service.	515 S. New Hope Road Raleigh, NC 27610	Jeff Gagnon jmgtechnical@yahoo.com	919-212-1780 919-212-1781 (Fax)
Deep Reflections	215 Elkin Hwy North Wilkesboro, NC 28659	Jay Howell president@deep-reflection.com	336-667-3034 336-667-6125 (Fax)

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11. Warranty

Contractor guarantees items offered to be free from any and all defects in material, packaging and workmanship and agrees to replace defective items promptly at no charge to the State, for a period of one (1) year from date of acceptance. Such replacement shall include parts, freight, labor, and round-trip travel to the user's site, which will all be the responsibility of the contractor.

12. Contract Addenda

October 14, 2011	Add NC authorized dealers for Tennant Products
March 15, 2012	Tennant/Brittany Supply, Inc. Price increase between 3%-4%
April 16, 2012	Windsor/Kärcher North America. 2% price increase
May 23, 2012	1%-5% Price increase has been approved for all Tennant Floor Machines